

# MEMBERSHIP RATES 2020

HollandBIO is a privately-funded association. Any company<sup>1</sup> active in the broad field of biotechnology can become a member of HollandBIO. Companies that apply biotechnology or provide support services. To determine the membership rate, a distinction is made between biotechnology members and associate members.<sup>2</sup>

## Biotechnology members

Biotechnology members are companies that perform biotechnological activities. These activities entail the use of organisms such as plants, animals, fungi and bacteria -or parts of these organisms- for the development of new products or technologies in health, nutrition, agriculture, industry or the environment. The membership rate for these companies depend on sales revenues made by the Dutch BV/NV in 2018. Biotech companies with a sales revenue below €25 million are categorized by the number of employees at 1 January 2020. For companies established after 2015, with less than 7 employees and no sales revenue, the startup rate applies.

## Associate members

Associate members are companies<sup>1</sup> that are indirectly involved in biotechnology, because they offer services to biotech companies. Consultancy companies and law firms are examples of associated members. The membership rates of these organizations are based on the number of employees at 1 January 2020.

A HollandBIO membership year runs from January 1<sup>st</sup> to December 31<sup>st</sup>. However it is possible to become a member throughout the year. All memberships are automatically extended by another full membership year, unless a timely and written cancellation is received. A cancellation period of three months applies, i.e. no later than 1 October each year.

## Biotechnology members

Basis	Category	Rate 2020 <sup>3</sup>
Startup	S	€ 512
	≤6	€ 1.537
	7-15	€ 1.844
Sales revenue less than €25 million: Number of employees	16-25	€ 2.357
	26-40	€ 3.074
	41-55	€ 4.099
	56-80	€ 5.636
	81-120	€ 8.710
	120-300	€ 12.296
	>300	€ 15.371
Revenue €25M - €50M	B10	€ 15.371
Revenue €50M - €75M	B11	€ 18.445
Revenue €75M - €120M	B12	€ 21.519
Revenue €120M - €180M	B13	€ 24.593
Revenue > €180M	B14	€ 30.741

## Associate members

Basis	Category	Rate 2020 <sup>3</sup>
	<15	€ 1.844
Number of employees	<50	€ 3.638
	<100	€ 5.994
	>100	€ 7.685

<sup>1</sup> Companies or organisations that are not exempt from VAT, If in doubt please contact the HollandBIO bureau.

<sup>2</sup> The HollandBIO board decides on admission and the type of membership.

<sup>3</sup> The contribution is adjusted annually with the inflation rate as determined by Statistics Netherlands (CBS) over the period from 1 October to 30 September of the previous year, with a minimum of 0%.